

Airline agreement development and negotiations

- Lease reviews, assessment, and drafting
- Airline MII requests
- Lease amendments
- Airline meeting and coordination assistance

Airport financial modeling/Airline rates & charges services

- Annual budgeting
- Year-end settlement calculations and reporting
- Annual rates & charges report preparation
- Rate covenant review and compliance
- Annual reporting assistance
- O&M expense allocations and review
- Debt service allocations
- Cost center studies

Airport capital improvement program (CIP) financial planning

- AIP, PFC, and CFC funding eligibility and funding strategies
- FAA BCA/LOI applications
- CIP affordability analyses (debt capacity studies)
- On-going CIP financial planning, updates, and monitoring

Revenue bond feasibility studies

- Full feasibility report preparation
- Bond feasibility letter reports
- Review of official statement, bond indenture, governing documents, etc.
- Rating agency presentation development and presentations
- Rating agency surveillance updates

Non-aeronautical revenue development and project-specific studies

- Rental Car / customer facility charge (CFC) analyses
- Parking studies
- Ground transportation studies
- FBO / General aviation facilities
- Private / third-party development
- Non-aeronautical commercial/industrial development

FAA Competition Plans**Terminal development & expansion services**

- Terminal rental rate strategy and review
- Common & shared use terminal studies (gates, holdroom, ticket counter, baggage claim/makeup)
- Gate and ticket counter utilization studies
- Terminal space audit and review

Other airport tenant lease agreements and fee studies

- Public parking
- Rental cars and CFCs
- Ground Transportation providers
- Cargo facilities
- FBO/General aviation tenants and facilities

PFC applications and PFC funding strategies

- Applications and amendments
- PFC eligibility
- PFC funding/financing strategies
- On-going FAA PFC quarterly report assistance

Air traffic activity forecasting

- Forecast preparation
- Annual forecast review and updates

Strategic financial planning and contingency assessments

- Airport competitive assessment
- Strategic airport business plan
- Key performance measures and annual review

Airport benchmarking, reporting, and industry research

- CPE, airline rates, airport R&C methodologies, etc.
 - Other financial metrics (ratings, DCoH, debt per EP, etc.)
 - Revenues (concessions, parking, rental car, etc.)
 - O&M Expenses
 - General aviation fees
 - Activity metrics (Enplaned passengers, O&D, fares, nonstop markets, etc.)
 - On-going monthly "dashboard" reports
 - General airport and market research
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